Interim condensed consolidated financial information and review report Arzan Financial Group for Financing and Investment – KPSC and its Subsidiaries

Kuwait

31 March 2015 (Unaudited)

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Arzan Financial Group for Financing and Investment - KPSC Interim Condensed Consolidated Financial Information 31 March 2015 (Unaudited)

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Al-Qatami, Al-Aiban & Partners Auditors & Consultants Souq Al Kabeer Building - Block A 9th Floor Tel : (965) 2244 3900-9 Fax: (965) 2243 8451 P.O.Box 2986, Safat 13030 Kuwait E-mail: gt@kw.gt.com www.gtkuwait.com



Ali Al Hassawi & Partners P.O. Box: 22351 Safat 13084 Kuwait Sharq – Dasman Complex – Block 2 – 9 Floor Tel 22414956 -3 Fax:22426862-6 /22464574 info-kuwait@rodlme.comEmail:

### Report on review of interim condensed consolidated financial information

To the board of directors of Arzan Financial Group for Financing and Investment - KPSC Kuwait

### Introduction

We have reviewed the accompanying interim condensed consolidated statement of financial position of Arzan Financial Group for Financing and Investment - KPSC (a Kuwaiti Public Shareholding Company) (the "parent company") and its subsidiaries (together the "group") as at 31 March 2015 and the related interim condensed consolidated statements of profit or loss, profit or loss and other comprehensive income, changes in equity and cash flows for the three-month period then ended. Management is responsible for the preparation and presentation of this interim condensed consolidated financial information in accordance with the basis of presentation set out in Note 2. Our responsibility is to express a conclusion on this interim condensed consolidated financial information based on our review.

### Scope of review

We conducted our review in accordance with International Standard on Review Engagements 2410, "Review of Interim Financial Information Performed by the Independent Auditor of the Entity." A review of interim financial information consists of making inquiries, primarily of persons responsible for financial and accounting matters, and applying analytical and other review procedures. A review is substantially less in scope than an audit conducted in accordance with International Standards on Auditing and consequently does not enable us to obtain assurance that we would become aware of all significant matters that might be identified in an audit. Accordingly, we do not express an audit opinion.

### Conclusion

Based on our review, nothing has come to our attention that causes us to believe that the accompanying interim condensed consolidated financial information is not prepared, in all material respects, in accordance with the basis of presentation set out in Note 2.

### Report on review of other legal and regulatory requirements

Based on our review, the interim condensed consolidated financial information is in agreement with the books of the parent company. We further report that, to the best of our knowledge and belief, no violations of the Companies Law No. 25 of 2012 and its executive regulations or of the Articles of Association and Memorandum of Incorporation of the parent company, as amended, have occurred during the three-month period ended 31 March 2015 that might have had a material effect on the business or financial position of the parent company, except for the matter discussed in note (1) to the interim condensed consolidated financial information with respect to the separation of the powers of the chief executive officer and the chairman.

We also report that during our review and to the best of our knowledge and belief, nothing has come to our attention that indicates any material violations to Law No. (7) of 2010 relating to the Capital Markets Authority and the instructions thereto, during the three-month period ended 31 March 2015.

We further report that, during the course of our review, we have not become aware of any material violations during the three-month period ended 31 March 2015 of the provisions of Law No. 32 of 1968, as amended, concerning currency, the Central Bank of Kuwait and the organisation of banking business, and its related regulations.

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Abdullatif M. Al-Aiban (CPA) (Licence No. 94-A) of Grant Thornton – Al-Qatami, Al-Aiban & Partners

Ali A. Al-Hasawi (Licence No. 30-A) of Rödl Middle East Burgan – International Accountants

Kuwait 26 May 2015

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### Interim condensed consolidated statement of profit or loss

	Notes	Three months ended 31 March 2015 (Unaudited)	Three months ended 31 March 2014 (Unaudited)
		KD	KD
Revenue Income from instalment credit debtors Rental income		1,001,884 44,987	120,985 40,677
Interest income Profit on sale of investments at fair value through profit or loss Change in fair value of investments at fair value through profit or loss		67,712 14,267 (24,322)	241,718 96,998 856,143
Profit on sale of available for sale investments Share of results of associates Dividend income	11	10,999 379,802 1,200,176	631,056 86,896 959,948
Brokerage income Advisory fees Loss on foreign currency exchange		153,191 493,386 (32,727)	85,278 322,766 (31,114)
Other income		94,000	33,538
		3,403,355	3,444,889
Expenses and other charges		(677,621)	(639,322)
Staff costs General and administrative expenses Finance costs		(742,036) (229,298)	(430,620) (480,284)
Provision for instalment credit debtors Depreciation		(43,145) (66,783)	(25,388) (47,134)
		(1,758,883)	(1,622,748)
Profit for the period before provisions for contribution to KFAS, National Labour Support Tax and Zakat Contribution to Kuwait Foundation for the Advancement of Sciences		1,644,472	1,822,141
(KFAS) Provision for National Labour Support Tax (NLST) Provision for Zakat		(13,814) (35,194) (6,276)	(44,345) (8,070)
Profit for the period		1,589,188	1,769,726
Attributable to: Shareholders of the parent company		1,551,456	1,806,576
Non-controlling interests		37,732	(36,850)
		1,589,188	1,769,726
Basic and diluted earnings per share attributable to the shareholders of the parent company (Fils)	6	1.947	2.266

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# Interim condensed consolidated statement of profit or loss and other comprehensive income

	Three months ended 31 March 2015 (Unaudited) KD	Three months ended 31 March 2014 (Unaudited) KD
Profit for the period	1,589,188	1,769,726
Other comprehensive income/(loss):		
Items that will be reclassified subsequently to consolidated statement of profit or loss:		
Exchange differences arising on translation of foreign operations Available for sale investments:	(518,717)	(20,448)
<ul> <li>Net change in fair value arising during the period</li> <li>Transferred to consolidated statement of profit or loss on impairment</li> </ul>	441,168	(2,689,246) (466,604)
Total other comprehensive loss for the period	(77,549)	(3,176,298)
Total comprehensive income/(loss) for the period	1,511,639	(1,406,572)
Attributable to:		
Shareholders of the parent company Non-controlling interests	1,968,563 (456,924)	(1,436,702) 30,130
	1,511,639	(1,406,572)

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# Interim condensed consolidated statement of financial position

	Notes	31 March 2015 (Unaudited)	31 Dec. 2014 (Audited)	31 March 2014 (Unaudited)
		KD	KD	KD
Assets				
Cash and cash equivalents	7	6,480,154	9,566,645	9,194,791
nstalment credit debtors	8	16,239,016	14,549,898	9,159,943
nvestments at fair value through profit or loss	9	7,490,849	5,640,753	8,375,387
Accounts receivable and other assets		4,168,148	6,200,635	3,223,905
Due from related parties	19	863,562	1,002,023	716,499
Properties held for trading	40	1,503,625	1,510,290	1,844,450
Available for sale investments	10	89,929,483	87,044,475	72,936,627
Investment in associates	11	49,997,739	53,143,043	53,989,912
Investment in real estate under development	12	4,765,920	-	4 005 400
nvestment properties		1,876,357	1,891,123	1,935,420
Property and equipment		3,308,268	3,155,709	2,731,068
Total assets		186,623,121	183,704,594	164,108,002
Liabilities and equity Liabilities Due to banks	13	3,593,453	2,683,248	1,096,379
Accounts payable and other liabilities		7,617,811	7,119,902	6,730,126
Due to related parties	20	378,571	424,547	272,193
Term loans	14	11,150,000	11,660,000	11,000,000
Murabaha payable	15	5,200,000	5,200,000	6,000,000
Provision for employees' end of service benefits		741,255	721,432	585,06
Total liabilities		28,681,090	27,809,129	25,683,75
Equity				
Share capital		80,288,257	80,288,257	80,288,25
Share premium		27,142,826	27,142,826	32,950,02
Treasury shares	16	(557,080)	(557,080)	(590,56
Legal reserve		375,497	375,497	6,967,70
Voluntary reserve		375,497	375,497	100 74
Foreign currency translation reserve		(11,344)	12,717	(83,71)
Fair value reserve		2,625,356	2,184,188	11,410,01
Retained earnings/(accumulated losses)		4,475,155	2,923,699	(10,903,31
Total equity attributable to the shareholders of the		444 744 4GA	110 745 601	120,038,41
parent company		114,714,164 43,227,867	112,745,601 43,149,864	18,385,82
Non-controlling interests				
Total equity		157,942,031	155,895,465	138,424,24
Total liabilities and equity		186,623,121	183,704,594	164,108,00

611 Alle Jassem Hasan Zainal

Chairman and Chief Executive Officer

Arzan Financial Group for Financing and Investment - KPSC

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Interim Condensed Consolidated Financial Information 31 March 2015 (Unaudited)

# Interim condensed consolidated statement of changes in equity

Equity attributable to the shareholders of the parent company

										Non-	
Balance at 1 January 2015 (audited) 80,2	Share capital KD	Share premium KD	Treasury shares KD	Legal reserve KD	Voluntary reserve KD	translation reserve KD	Fair value reserve KD	Retained earnings KD	Sub-Total KD	controlling interests KD	Total KD
	80,288,257	27,142,826	(557,080)	375,497	375,497	12,717	2,184,188	2,923,699	112,745,601	43,149,864	155,895,465
Disposal of partial interests in subsidiaries (note 23)		ı	£	t			'	•	1	534,927	534,927
Transactions with shareholders	1	-		F	1	1		1	-	534,927	534,927
Profit for the period	ı	ı	3	\$	ı	·	,	1,551,456	1,551,456	37,732	1,589,188
Other comprehensive (loss)/income: Exchange differences arising on translation of foreign operations	¢	ı	ı	ı	I	(24,061)	,	T	(24,061)	(494,656)	(518,717)
- Net change in fair value arising during the period	ţ	I	1	F			441,168	I	441,168	,	441,168
Total other comprehensive (loss)/income for the period	I	I	3	I	f	(24,061)	441,168	ſ	417,107	(494,656)	(77,549)
Total comprehensive (loss)/income for the period	3	-		ł	1	(24,061)	441,168	1,551,456	1,968,563	(456,924)	1,511,639
Balance at 31 March 2015 (unaudited) 80,2	80,288,257	27,142,826	(557,080)	375,497	375,497	(11,344)	2,625,356	4,475,155	114,714,164	43,227,867	157,942,031

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Arzan Financial Group for Financing and Investment - KPSC Interim Condensed Consolidated Financial Information

31 March 2015 (Unaudited)

# Interim condensed consolidated statement of changes in equity (continued)

Equity attributable to the shareholders of the parent company

	Share capital KD	Share premium KD	Treasury shares KD	Legal reserve KD	Foreign currency translation reserve KD	Fair value reserve KD	Accumulated losses KD	Sub-Total KD	Non- controlling interests KD	Total KD
Balance at 1 January 2014 (audited)	80,288,257	32,950,027	(597,141)	6,977,142	3,718	14,565,861	(12,709,887)	121,477,977	16,619,629	138,097,606
Purchase of treasury shares Sale of treasury shares Disposal of partial interest in subsidiaries	1 7 2	1 1 1	(30,873) 37,453 -	- (9,438) -	1 1 1	5 7 9	1 1 1	(30,873) 28,015 -	- - 1,736,067	(30,873) 28,015 1,736,067
Transactions with shareholders	I	•	6,580	(9,438)	I	I	1	(2,858)	1,736,067	1,733,209
Profit/(loss) for the period	1 	ı	•	7	•	1	1,806,576	1,806,576	(36,850)	1,769,726
Other comprehensive (loss)/income: Exchange differences arising on translation of foreign operations		•			(87,428)		,	(87,428)	66 <mark>.</mark> 980	(20,448)
Available for sale investments: - Net change in fair value arising during the period - Transferred to consolidated statement of month or less	ł	ı	ı	,	ı	(2,689,246)	¢	(2,689,246)	<b>t</b>	(2,689,246)
on sale	F	•	I	•	•	(466,604)	I	(466,604)	ı	(466,604)
Total other comprehensive (loss)/Income for the period	ı	I		3	(87,428)	(3,155,850)	•	(3,243,278)	66,980	(3,176,298)
Total comprehensive (loss)/income for the period		*	I	ı	(87,428)	(3,155,850)	1,806,576	(1,436,702)	30,130	(1,406,572)
Balance at 31 March 2014 (unaudited)	80,288,257	32,950,027	(590,561)	6,967,704	(83,710)	11,410,011	(10,903,311)	120,038,417	18,385,826	138,424,243

The notes set out on pages 8 to 23 form an integral part of this interim condensed consolidated financial information.

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### Interim condensed consolidated statement of cash flows

	Note	Three months ended 31 March 2015 (Unaudited)	Three months ended 31 March 2014 (Unaudited)
OPERATING ACTIVITIES		KD	KD
Profit for the period		1,589,188	1,769,726
Adjustments:			
nterest income		(67,712)	(241,718)
Dividend income		(1,200,176)	(959,948)
Profit on sale of available for sale investments		(10,999)	(631,056) (86,896)
Share of results of associates		(379,802) 43,145	25,388
Provision for instalment credit debtors		229,298	480,284
Finance costs		66,783	47,134
Depreciation Provision for employees' end of service benefits		59,598	30,214
		329,323	433,128
Changes in operating assets and liabilities:			000.005
Instalment credit debtors		(1,732,263)	268,935 (255,194)
nvestments at fair value through profit or loss		(1,850,096) (133,433)	(255,194) 1,792,896
Accounts receivable and other assets		92,485	(606,446)
Due from / to related parties		497,911	(762,004)
Accounts payable and other liabilities Employees' end of service benefits paid		(39,775)	(25,009)
Net cash (used in)/from operating activities		(2,835,848)	846,306
INVESTING ACTIVITIES Purchase of property and equipment Purchase of available for sale investments Proceeds from sale of available for sale investments Held to maturity investment Dividend income received Dividend from associate Interest income received Net cash (used in)/from investing activities FINANCING ACTIVITIES Net change in due to banks Net movement in term loans Repayment of murabaha payable Purchase of treasury shares Sale of treasury shares Finance costs paid		(204,576) (15,263,140) 12,830,299 1,200,176 386,405 67,712 (983,124) 910,205 (510,000) - - 534,927 (229,298)	(52,569) (1,886,533 2,398,91 283,050 959,944 187,612 241,714 2,132,134 (1,278,276 (5,000,000 (800,000 (30,873 28,01 1,736,06 (480,284
Net cash from/(used in) financing activities		705,834	(5,825,351
Net decrease in cash and cash equivalents		(3,113,138)	(2,846,907
Foreign currency adjustment		26,647	20,448) 12,062,14
Cash and cash equivalents at beginning of the period		9,566,645	
Cash and cash equivalents at end of the period	7	6,480,154	9,194,79
Non-cash transaction (note 12) Investment in real estate under development Accounts receivable and other assets Investment in associates		4,765,920 (2,165,920) (2,600,000)	

# Notes to the interim condensed consolidated financial information

### 1 Incorporation and activities

Arzan Financial Group for Financing and Investment – KPSC (the "parent company") was incorporated in Kuwait on 15 April 1980 in accordance with the Companies Law under the name of International Transport Equipment Company – KSC (Closed). On 14 December 1996 an extraordinary general assembly resolved to change the name of the parent company to International Murabaha Company – KSC (Closed). Later, on 24 April 2002 an extraordinary general assembly resolved to change the name of the parent company – KPSC and to expand its permitted activities.

The extraordinary general assembly held on 24 July 2013 approved to change the name of the parent company from International Finance Company – KSCC to Arzan Financial Group for Financing and Investment – KPSC which has been registered in the commercial register under No. 29629 on 11 November 2013.

The parent company is listed on the Kuwait Stock Exchange and is governed under the directives of Central Bank of Kuwait and Capital Markets Authority.

The group comprises the parent company and its subsidiaries (together referred as "the group").

The extraordinary general assembly held on 26 June 2014 approved the amendment of the parent company's objectives to become as follows:

- Invest in various economic sectors through the incorporation or participation in the incorporation of various companies or institutions practicing similar or complementary activities to the company's objectives for its account and for the account of third parties inside or outside the State of Kuwait.
- Manage local or foreign various companies and institutions and market the investment services and products owned by them or by third parties inside or outside the State of Kuwait.
- Own and acquire the right of disposal of whatever it deems necessary thereto of movable and immovable property or any parts thereof or any franchising rights the company deems they are necessary or appropriate to the nature of its activity or to the development of its funds, excluding trading in goods for its account.
- Conduct all business related to securities trading for its account and for the account of third parties inside or outside the State of Kuwait, including sale, purchase and marketing of securities of shares and sukuks and other securities issued by local and foreign government and private companies, institutions and bodies and practice the related financial mediation and brokerage activities.
- Manage the funds of individuals and local or foreign public and private companies, institutions and bodies and invest these funds in various economic sectors through investment and real estate portfolios inside or outside the State of Kuwait.
- Provide economic advice related to investment and hold courses, issue brochures of various investment activities for individuals, local and foreign companies and institutions.
- Prepare and provide technical, economic and assessment studies and consultations and prepare feasibility studies for various investment activities and other studies, examining the technical, financial and administrative aspects related to these activities for its account or for the account of third parties inside or outside the State of Kuwait.

# Notes to the interim condensed consolidated financial information (continued)

### **1** Incorporation and activities (continued)

- Establish and manage the collective investment systems and local and foreign investment funds of all kinds and contribute to their establishment for the account of the company and for the account of third parties in accordance with the regulating laws, rules and conditions specified by the competent regulatory authorities; put its stakes or units to subscription so that the company's contributions to the share capital of the collective investment system or the investment fund shall not be less than the minimum limit specified by the regulatory authorities; sell or purchase stakes or units in the local or foreign collective investment systems or investment funds for its account and for the account of third parties or market same, provided the necessary approvals are obtained from the competent regulatory authorities; act as investment custodian, investment monitor and investment advisor in general for the investment funds inside or outside the State of Kuwait in accordance with the regulating laws.
- Invest funds for its account and for the account of third parties in the various aspects of investment inside or outside the State of Kuwait and acquire movable and immovable assets.
- Act as the issuance manager for the securities issued by the local and foreign government and private companies, institutions and bodies and act as the subscription agent, listing advisor, investment custodian and monitor, including publications management and commitments of subscription operations management, receiving applications and covering subscription thereto.
- Perform all advisory services that help develop and strengthen the ability of financial and monetary market in the State of Kuwait and meet its requirements within the limits of the law and the decisions or instructions issued by the competent regulatory authorities (after obtaining the necessary approvals from those authorities), provided this does not result in granting funding by the company in any way.
- Mediate in financing operations, structure and manage the financing arrangements of the local and international companies, institutions, bodies and projects in the various economic sectors in accordance with the rules and conditions specified by the competent regulatory authorities.
- Carry out all the works related to the activities for the arrangement and management of consolidation, acquisition and separation operations for the local and foreign government and private companies, institutions and bodies.
- Trade in transportation means and related heavy equipment.
- Finance the purchases of capital goods, durable and non-durable goods.
- Lease capital and durable goods.

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- Grant short and medium term loans to natural and judicial persons.
- Perform real estate investment operations aiming at the management and development of residential lands and building of residential and commercial units and complexes for the purpose of selling them in cash or on installments or leasing same.
- Manage all kinds of financial portfolios, invest and develop funds by employing them locally and internationally for the account of the company or for the account of its clients, in addition to lending and borrowing operations.

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# Notes to the interim condensed consolidated financial information (continued)

### 1 Incorporation and activities (continued)

- Mediate in the operations of lending, borrowing, brokerage and warrantees against commission or pay.
- Finance and mediate in international and local trade operations.
- Manage and create mutual investment funds according to the law and after approval by the competent authorities.
- Mediate in investment in the international instruments and securities.
- Invest in real estate, industrial and agricultural sectors and other economic sectors, whether directly or through contribution to the incorporation of specialized companies or purchase of the shares of these companies.
- Sell and purchase foreign currencies and trade in precious metals only for the account of the company.
- Conduct researches and studies for private and public real estate projects and for the employment of funds for its account or for the account of third parties.
- Trade in securities such as shares and investment certificates and the like.

The company may have an interest or participate in any aspect with the companies, institutions and bodies performing similar works or which might assist it in the achievement of its objectives in Kuwait or abroad. The company may also open branches inside and outside the State of Kuwait in such a way that does not contradict with the company's law and the instructions of the competent regulatory authorities.

The Companies Law issued on 26 November 2012 by Decree Law no 25 of 2012 (the "Companies Law"), which was published in the Official Gazette on 29 November 2012, cancelled the Commercial Companies Law No 15 of 1960. The Companies Law was subsequently amended on 27 March 2013 by Law No. 97 of 2013. On 29 September 2013, Ministry of Commerce and Industry issued its regulation No. 425/2013 regarding the Executive by-laws of the Companies Law. All existing companies are required to comply with articles of these by-laws within one year from the date of its issuance.

At 31 March 2015, the parent company has not complied with the requirement of the new law relating to the separation of the powers between the chief executive officer and the chairman. The parent company will hold a board of directors meeting to comply with this requirement.

The address of the parent company's registered office is PO Box 26442, Safat 13125, State of Kuwait.

The parent company's board of directors approved this interim condensed consolidated financial information for issue on 26 May 2015.

### 2 Basis of presentation

The interim condensed consolidated financial information of the group for the three-month period ended 31 March 2015 has been prepared in accordance with IAS 34, "Interim Financial Reporting", except for regulations of the State of Kuwait for financial services institutions regulated by the Central Bank of Kuwait (CBK) as noted below.

# Notes to the interim condensed consolidated financial information (continued)

### 2 Basis of presentation (continued)

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These regulations require adoption of all International Financial Reporting Standards (IFRS) except for the IAS 39 requirement for collective impairment provision, which has been replaced by the CBK's requirement for a minimum general provision. The impairment provision for loans and advances complies in all material respects with the specific provision requirements of the CBK and IFRS. According to the CBK requirements the basis of making general provisions on facilities at the rate of 1% for cash facilities and 0.5% for non cash facilities.

The accounting policies used in the preparation of the interim condensed consolidated financial information are consistent with those used in preparation of audited consolidated financial statements for the year ended 31 December 2014, except for adoption of relevant new standards, amendments to certain standards and interpretations discussed below.

This interim condensed consolidated financial information is presented in Kuwaiti Dinars (KD) which is the functional currency of the parent company.

This interim condensed consolidated financial information does not include all information and disclosures required for complete financial statements prepared in accordance with the International Financial Reporting Standards. In the opinion of management, all adjustments consisting of normal recurring accruals considered necessary for a fair presentation have been included.

Operating results for the interim period are not indicative of the results that may be expected for the year ending 31 December 2015. For further details, refer to the consolidated financial statements and their related disclosures for the year ended 31 December 2014.

### 3 Changes in accounting policies

### 3.1 New and amended standards adopted by the group

A number of new and revised standards are effective for annual periods beginning on or after 1 January 2015. Information on these new standards is presented below:

Standard or Interpretation	Effective for annual periods beginning
IAS 19 Defined Benefit Plans: Employee Contributions -Amendments	1 July 2014
Annual Improvements to IFRSs 2010–2012 Cycle	1 July 2014
Annual Improvements to IFRSs 2011-2013 Cycle	1 July 2014

### IAS 19 Defined Benefit Plans: Employee Contributions - Amendments

The Amendments to IAS 19 Employee Benefits clarify the requirements that relate to how contributions from employees or third parties that are linked to service should be attributed to periods of service. In addition, it permits a practical expedient if the amount of the contributions is independent of the number of years of service, in that contributions, can, but are not required, to be recognised as a reduction in the service cost in the period in which the related service is rendered.

The amendment did not have any material impact to the group's interim condensed consolidated financial information.

# Notes to the interim condensed consolidated financial information (continued)

### 3 Changes in accounting policies (continued)

### 3.1 New and amended standards adopted by the group (continued)

### Annual Improvements to IFRSs 2010-2012 Cycle:

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(i) Amendments to IFRS 3-Contingent consideration that does not meet the definition of an equity instrument is subsequently measured at each reporting date fair value, with changes recognised in consolidated statement of profit or loss.

(ii) Amendments to IFRS 13- The addition to the Basis for Conclusions confirms the existing measurement treatment of short-term receivables and payables.

(iii) Amendments to IFRS 8- Disclosures are required regarding judgements made by management in aggregating operating segments (i.e. description, economic indicators).

A reconciliation of reportable segments' assets to total entity assets is required if this is regularly provided to the chief operating decision maker.

(iv) Amendments to LAS 16 and LAS 38- When items are revalued, the gross carrying amount is adjusted on a consistent basis to the revaluation of the net carrying amount.

(v) Amendments to IAS 24- Entities that provide key management personnel services to a reporting entity, or the reporting entity's parent, are considered to be related parties of the reporting entity.

The amendments did not have any material impact to the group's interim condensed consolidated financial information.

### Annual Improvements 2011-2013 Cycle

(i) Amendments to IFRS 1-the amendment to the Basis for Conclusions clarifies that an entity preparing its IFRS financial statements in accordance with IFRS 1 is able to use both:

- IFRSs that are currently effective
- IFRSs that have been issued but are not yet effective, that permits early adoption

The same version of each IFRS must be applied to all periods presented.

(ii) Amendments to IFRS 3- IFRS 3 is not applied to the formation of a joint arrangement in the financial statements of the joint arrangement itself.

(iii) Amendments to IFRS 13- the scope of the portfolio exemption (IFRS 13.52) includes all items that have offsetting positions in market and/or counterparty credit risk that are recognised and measured in accordance with IAS 39/IFRS 9, irrespective of whether they meet the definition of a financial asset/liability.

iv) Amendments to LAS 40 - Clarifying the interrelationship of IFRS 3 and IAS 40 when classifying property as an investment property or owner-occupied property

The amendments did not have any material impact to the group's interim condensed consolidated financial information.

# Notes to the interim condensed consolidated financial information (continued)

### 3 Changes in accounting policies (continued)

### 3.2 IASB Standards issued but not yet effective

At the date of authorisation of this interim condensed consolidated financial information, certain new standards, amendments and interpretations to existing standards have been published by the IASB but are not yet effective, and have not been adopted early by the group.

Management anticipates that all of the relevant pronouncements will be adopted in the group's accounting policies for the first period beginning after the effective date of the pronouncements.

### 4 Judgement and estimates

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The preparation of interim condensed consolidated financial information requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets and liabilities, income and expense. Actual results may differ from these estimates.

In preparing this interim condensed consolidated financial information, the significant judgements made by management in applying the group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the annual audited consolidated financial statements as at and for the year ended 31 December 2014.

### 5 Establishment of subsidiary

During the period, the group established a new subsidiary under the name of Arzan VC I Limited in the United Arab Emirates with an amount of KD255,012 representing its 100% ownership interest in the subsidiary.

Upto the reporting date, the subsidiary did not commence its operations.

## 6 Basic and diluted earnings per share attributable to the shareholders of the parent company

Basic and diluted earnings per share is computed by dividing the profit for the period attributable to the shareholders of the parent company by the weighted average number of shares outstanding during the period less treasury shares.

The parent company had no outstanding dilutive shares.

	Three months ended 31 March 2015 (Unaudited)	Three months ended 31 March 2014 (Unaudited)
Profit for the period attributable to the shareholders of the parent company – KD	1,551,456	1,806,576
Weighted average number of shares outstanding during the period (excluding treasury shares)	796,849,164	797,381,680
Basic and diluted earnings per share attributable to the shareholders of the parent company (Fils)	1.947	2.266

# Notes to the interim condensed consolidated financial information (continued)

### 7 Cash and cash equivalents

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	31 March 2015 (Unaudited) KD	31 Dec. 2014 (Audited) KD	31 March 2014 (Unaudited) KD
Cash and bank balances	3,276,805	6,460,709	6,403,383
Term deposits – 1 to 3 months	<u>3,203,349</u> 6,480,154	3,105,936	2,791,408 9,194,791

The term deposits carry effective interest rate of 1.75% (31 December 2014: 1.75% and 31 March 2014: 1.75%) per annum.

### 8 Instalment credit debtors

-	31 March	31 Dec.	31 March
	2015	2014	2014
	(Unaudited)	(Audited)	(Unaudited)
	KD	KD	KD
Gross instalment credit debtors	19,153,546	17,168,587	23,163,560
Deferred income	(1,855,766)	(1,603,343)	(1,015,530)
Specific provision for doubtful debts General provision for doubtful debts	17,297,780 (813,971) (244,793)	15,565,244 (708,325) (307,021)	22,148,030 (10,911,217) (2,076,870)
	16,239,016	14,549,898	9,159,943

Gross instalment credit debtors are repayable as follows:

	31 March	31 Dec.	31 March
	2015	2014	2014
	(Unaudited)	(Audited)	(Unaudited)
	KD	KD	KD
Within one year	10,011,483	8,434,343	19,131,903
More than a year	9,142,063	8,734,244	4,031,657
	19,153,546	17,168,587	23,163,560

The effective annual interest rate earned on instalment credit debtors ranged from 2.5% to 8% per annum (31 December 2014: 2.5% to 8% and 31 March 2014: 3% to 9%).

The provision for doubtful debts is in agreement, in all material respect, with the specific provision requirements of the Central Bank of Kuwait and IFRS. Furthermore, a general provision of 1% on instalment credit balances, where no specific provision is made, is taken in accordance with the instructions of the Central Bank of Kuwait.

Included within the gross installment credit debtors is an amount of KD1,161,366 (31 December 2014: KD1,144,873 and 31 March 2014: KD3,194,019) in respect of related parties (note 20). This amount is secured by way of pledge of certain local and foreign shares.

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# Notes to the interim condensed consolidated financial information (continued)

### 9 Investments at fair value through profit or loss

	31 March 2015 (Unaudited) KD	31 Dec. 2014 (Audited) KD	31 March 2014 (Unaudited) KD
Local quoted shares	2,174,188	2,020,898	2,138,531
Foreign guoted shares	73,348	103,001	222,106
Investment in managed portfolios	5,243,313	3,516,854	6,014,750
	7,490,849	5,640,753	8,375,387

An investment portfolio with a carrying value of KD 5,243,313 (31 December 2014: KD3,516,854 and 31 March 2014: KD6,014,750) is pledged against term loans (note 14).

### **10** Available for sale investments

	31 March	31 Dec.	31 March
	2015	2014	2014
	(Unaudited)	(Audited)	(Unaudited)
	KD	KD	KD
Local quoted shares	27,894,153	27,309,384	35,696,875
Local unquoted shares	10,497,873	10,497,873	11,685,256
Foreign unquoted shares	37,324,150	34,938,968	8,930,488
Investment in managed portfolios	13,884,767	14,037,510	16,349,582
Investment funds	328,540	260,740	274,426
	89,929,483	87,044,475	72,936,627

The unquoted investments include investments with a carrying value of KD27,572,369 (31 December 2014: KD24,481,820 and 31 March 2014: KD2,279,302) stated at cost due to unavailability of reliable sources to determine their fair values. Management studies and cash flow expectations for these investments do not indicate any impairment for these investments.

Quoted and unquoted local shares and investment in managed portfolios with an aggregate carrying value of KD28,623,674 (31 December 2014: KD28,844,009 and 31 March 2014: KD30,941,178) are pledged against due to banks, term loans and murabaha payable (notes 13, 14 and 15).

### 11 Investment in associates

Below is the movement in the investment in associates during the period/year:

	31 March 2015 (Unaudited) KD	31 Dec. 2014 (Audited) KD	31 March 2014 (Unaudited) KD
At 1 January	53,143,043	54,071,423	54,071,423
Additions Disposals (note 12)	(2,600,000)	4,611,600 (2,308,954)	-
Share of results	379,802	(237,382)	86,896
Share of other comprehensive loss	-	(214) (597,529)	-
Impairment of associate Reduction of an associate's capital	(81,794)	(337,151)	(34,692)
Dividends from associates	(386,405)	(1,579,162)	53,898 (187,613)
Foreign currency translation of foreign associates	(456,907)	(479,588)	
	49,997,739	53,143,043	53,989,912

# Notes to the interim condensed consolidated financial information (continued)

### 12 Investment in real estate under development

This represents the parent company's 33.54% share in the ownership of the right of use of land located in Al Dubaiya and leased from the Ministry of Finance in Kuwait. The right of use of land is jointly owned by the parent company and other investors through a real estate portfolio agreement. Under the agreement, the real estate is being developed by one of the other investors, which is a company specialized in the field of real estate investments.

The group was party to a legal dispute for recovery of a receivable arising out of a sale of the right of use of land in a prior year. The buyer had defaulted after paying initial consideration. An out of court settlement was reached last year which gave the investors ownership interest in the right of use of land. As the legal formalities were completed during the period, the group derecognised its investment in associate of KD2,600,000 (note 11) and receivable of KD2,165,920 and reclassified to investment in real estate under development.

### 13 Due to banks

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This represents credit facilities granted to the group from a local bank in the form of overdraft facilities. The credit facilities carry interest rate of 4.5% per annum (31 December 2014: 4.5% per annum and 31 March 2014: 4.5% per annum) and payable on demand. Credit facilities are granted against pledge of certain available for sale investments (note 10).

### 14 Term loans

Term loans are repayable to local and foreign banks in different periods and bear interest at annual rates ranging from 4.5% to 5.5% (31 December 2014: 4.5% to 5.5% and 31 March 2014: 4.5% to 5.5%).

Loans are repayable as follows:

Loans are secured by the pledge of investments at fair value through profit or loss and available for sale investments (notes 9 and 10).

### 15 Murabaha payable

This represents Islamic financing obtained from a local financial institution, carrying an effective profit rate of 5.00% (31 December 2014: 5.00% and 31 March 2014: 5.00%). This financing is secured by way of mortgage of certain available for sale investments (note 10).

Murabaha payable is due as follows:

	31 March 2015 (Unaudited) KD	31 Dec. 2014 (Audited) KD	31 March 2014 (Unaudited) KD
Within one year After one year	5,200,000	5,200,000	6,000,000
	5,200,000	5,200,000	6,000,000

# Notes to the interim condensed consolidated financial information (continued)

### 16 Treasury shares

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-	31 March 2015 (Unaudited) KD	31 Dec. 2014 (Audited) KD	31 March 2014 (Unaudited) KD
Number of treasury shares	6,033,392	6,033,392	5,523,215
Percentage of ownership	0.751%	0.751%	0.688%
Market value (KD)	271,502	286,586	408,718
Cost (KD)	557,080	557,080	590,561

Reserves of the parent company equivalent to the cost of the treasury shares have been earmarked as nondistributable.

### 17 Annual general assembly

The Annual General Assembly of the parent company for the year ended 31 December 2014 has not been held until the date of approval of this interim condensed consolidated financial information. Accordingly, the consolidated financial statements for the year ended 31 December 2014 have not yet been approved. The interim condensed consolidated financial information for the three-month period ended 31 March 2015 does not include any adjustments, which might have been required, had the General Assembly not approved the consolidated financial statements for the year ended 31 December 2014.

The directors of the parent company did not propose dividends for the year ended 31 December 2014.

### **18 Fiduciary accounts**

Investment portfolios managed by the group and assets held in trust or in a fiduciary capacity and related liabilities are not treated as the group's assets or liabilities and accordingly are not included in the interim condensed consolidated financial position. Total fiduciary assets as at the financial position date were KD3,822,361 (31 December 2014: KD3,978,021 and 31 March 2014: KD2,549,400).

### **19** Segmental information

Operating segments are identified based on internal management reporting information that is regularly reviewed by the chief operating decision maker in order to allocate resources to the segment and to assess its performance, and is reconciled to group profit or loss. The measurement policies the group used for segment reporting under IFRS 8 are the same as those used in its annual audited consolidated financial statements.

The group's principal trading activities are carried out within the State of Kuwait and all of the group's assets and liabilities are located in Kuwait in addition to GCC, Middle East and other countries. The group operates in four business segments; instalment credit, investments, financial brokerage and real estate. The segmental analysis of total revenues, profit for the period, total assets and total liabilities for the business segments are as follows:

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# Notes to the interim condensed consolidated financial information (continued)

### **19 Segmental information (continued)**

	Instalment credit KD	Investments KD	Financial brokerage KD	Real estate KD	Total KD
Three months ended 31 March 2015 Total revenues	1,049,910	2,204,845	103,613	44.987	3,403,355
Profit/(loss) for the period	423,703	1,202,190	(66,195)	29,490	1,589,188
<b>As at 31 March 2015</b> Total assets Total liabilities	23,740,352 18,438,004	138,786,413 7,351,411	15,950,453 2,891,675	8,145,903	186,623,121 28,681,090
Net assets	5,302,348	131,435,002	13,058,778	8,145,903	157,942,031
Three months ended 31 March 2014 Total revenues	136,694	3,252,604	40,677	14,914	3,444,889
(Loss)/profit for the period	(602,529)	2,474,763	52,292	(127,800)	1,796,726
As at 31 March 2014 Total assets Total liabilities	20,080,627 15,033,378	119,665,545 8,113,074	6,379,870	17,981,960 2,537,307	164,108,002 25,683,759
Net assets	5,047,249	111,552,471	6,379,870	15,444,653	138,424,243

### 20 Related party balances and transactions

Related parties represent associates, major shareholders, directors and key management personnel of the group, and entities controlled, jointly controlled or significantly influenced by such parties. Pricing policies and terms of these transactions are approved by the group's management. Transactions between the parent company and its subsidiaries which are related parties of the parent company have been eliminated on consolidation and are not disclosed in this note.

Details of significant related party balances and transactions are as follows:

	31 March 2015 (Unaudited) KD	31 Dec. 2014 (Audited) KD	31 March 2014 (Unaudited) KD
Interim condensed consolidated statement of financial position			
Instalment credit debtors-gross (note 8)	1,161,366	1,144,873	3,194,019
Due from related parties	863,562	1,002,023	716,499
Due to shareholders (included in accounts payable and other			
liabilities)	224,030	224,030	224,113
Due to related parties	378,571	424,547	272,193

Arzan Financial Group for Financing and Investment - KPSC Interim Condensed Consolidated Financial Information 31 March 2015 (Unaudited)

# Notes to the interim condensed consolidated financial information (continued)

### 20 Related party balances and transactions (continued)

	Three months ended 31 March 2015 (Unaudited) KD	Three months ended 31 March 2014 (Unaudited) KD
Interim condensed consolidated statement of profit or loss Income from instalment credit debtors	16,493	65,630
Key management compensation:		
Salaries and other short term benefits	114,578	74,128
End of service benefits	9,300	7,877

### 21 Fair value measurement

### 21.1 Fair value hierarchy

Fair value represents the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date.

Financial assets and financial liabilities measured at fair value in the consolidated statement of financial position are grouped into three Levels of a fair value hierarchy. The three Levels are defined based on the observability of significant inputs to the measurement, as follows:

- Level 1 fair value measurements are those derived from quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 fair value measurements are those derived from inputs other than quoted prices that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 fair value measurements are those derived from valuation techniques that include inputs for the asset or liability that are not based on observable market data (unobservable inputs).

The carrying amounts of the group's financial assets and liabilities as stated in the consolidated statement of financial position are as follows:

	31 March 2015 (Unaudited) KD	31 Dec. 2014 (Audited) KD	31 March 2014 (Unaudited) KD
Financial assets:			
Loans and receivables at amortised cost:	6,480,154	9,566,645	9,194,791
Cash and cash equivalents Instalment credit debtors	16,239,016	14,549,898	9,159,943
Accounts receivable and other assets	4,168,148	6,200,635	3,223,905
Due from related parties	863,562	1,002,023	716,499
Investments at fair value through profit or loss: Investments at fair value through profit or loss – at fair value Available for sale investments:	7,490,849	5,640,753	8,375,387
Available for sale investments – at fair value	62,357,114	62,562,655	70,657,325
Available for sale investments – at cost	27,572,369	24,481,820	2,279,302
Totai	125,171,212	124,004,429	103,607,152

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Arzan Financial Group for Financing and Investment - KPSC Interim Condensed Consolidated Financial Information 31 March 2015 (Unaudited)

# Notes to the interim condensed consolidated financial information (continued)

### 21 Fair value measurement (continued)

### 21.1 Fair value hierarchy (continued)

	31 March 2015 (Unaudited) KD	31 Dec. 2014 (Audited) KD	31 March 2014 (Unaudited) KD
Financial liabilities:			
Financial liabilities at amortised cost:			
Due to banks	3,593,453	2,683,248	1,096,379
Accounts payable and other liabilities	7,617,811	7,119,902	6,730,126
Due to related parties	378,571	424,547	272,193
Term loans	11,150,000	11,660,000	11,000,000
Murabaha payable	5,200,000	5,200,000	6,000,000
Provision for employees' end of service benefits	741,255	721,432	585,061
Total	28,681,090	27,809,129	25,683,759

Management considers that the carrying amounts of loans and receivable and all financial liabilities, which are stated at amortised cost, approximate their fair values.

The level within which the financial asset or liability is classified is determined based on the lowest level of significant input to the fair value measurement.

The financial assets and liabilities measured at fair value on a recurring basis in the statement of consolidated financial position are grouped into the fair value hierarchy as follows:

### 31 March 2015 (Unaudited)

	Level 1	Level 2	Level 3	Total
	KD	KD	KD	KD
Investments at fair value through profit or loss:				
Local quoted shares	2,174,188	-	-	2,174,188
Foreign guoted shares	73,348		-	73,348
Investment in managed portfolios	5,243,313	-	-	5,243,313
Available for sale investments:				
Local quoted shares	27,894,153	-	-	27,894,153
Local unquoted shares		-	9,778,422	9,778,422
Foreign unquoted shares	-	-	10,471,232	10,471,232
Investment in managed portfolios	1,549,367	-	12,335,400	13,884,767
Investment funds	-	328,540	-	328,540
	36,934,369	328,540	32,585,054	69,847,963

# Notes to the interim condensed consolidated financial information (continued)

### 21 Fair value measurement (continued)

### 21.1 Fair value hierarchy (continued)

### 31 December 2014 (Audited)

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	Level 1	Level 2	Level 3	Total
	KD	KD	KD	KD
Investments at fair value through profit or loss:				
Local guoted shares	2,020,898	-	-	2,020,898
Foreign quoted shares	103 001	-	-	103,001
Investment in managed portfolios	3,516,854	-	~	3,516,854
Available for sale investments:				
Local quoted shares	27,309,384	-	-	27,309,384
Local unquoted shares	•	-	9,907,012	9,907,012
Foreign unquoted shares	-	-	11,048,010	11,048,010
Investment in managed portfolios	1,702,109	-	12,335,400	14,037,509
Investment funds	-	260,740	-	260,740
	34,652,246	260,740	33,290,422	68,203,408

### 31 March 2014 (Unaudited)

	Level 1	Level 2	Level 3	Total
	KD	KD	KD	KD
Investments at fair value through profit or loss:				
Local quoted shares	2,138,531	-	-	2,138,531
Foreign guoted shares	222,106	-	-	222,106
Investment in managed portfolios	6,014,750	-	-	6,014,750
Available for sale investments:				
Local quoted shares	35,696,875	-	-	35,696,875
Local unquoted shares	-	-	24,203,030	24,203,030
Foreign unquoted shares	-	-	7,777,112	7,777,112
Investment in managed portfolios	2,705,882	-		2,705,882
Investment funds	-	274,426	-	274,426
	46,778,144	274,426	31,980,142	79,032,712

There have been no transfers between levels during the reporting period.

### 21.2 Fair value measurement of financial instruments

### Measurement at fair value

The methods and valuation techniques used for the purpose of measuring fair value are unchanged compared to the previous reporting period.

### a) Quoted securities

All the listed equity securities are publicly traded on a recognized stock exchange. Fair value has been determined by referring to their quoted bid prices at the reporting date.

# Notes to the interim condensed consolidated financial information (continued)

### 21 Fair value measurement (continued)

21.2 Fair value measurement of financial instruments (continued)

### Measurement at fair value (continued)

### b) Managed funds

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The underlying investments of managed funds primarily comprise of quoted and unquoted securities. The fair value of the quoted underlying securities has been determined by reference to their quoted bid prices at the reporting date. The fair value of the unquoted underlying securities has been determined using valuation techniques that are normally used by fund managers. All significant inputs into the model are based on observable market prices

### c) Unquoted securities

Unlisted securities are measured at fair value estimated using various models like discounted cash flow model, and market multiples which include some assumptions that are not supportable by observable market prices or rates or the latest financial statements or information available on these investments the future financial flows of which are unpredictable.

### Level 3 fair value measurement

The group's financial assets and liabilities classified in Level 3 uses valuation techniques based on significant inputs that are not based on observable market data. The financial instruments within this level can be reconciled from beginning to ending balances as follows:

	31 March	31 Dec.	31 March
	2015	2014	2014
	(Unaudited)	(Audited)	(Unaudited)
	KD	KD	KD
Opening Balance	33,290,422	29,938,143	29,938,143
- Change in fair value	-	2,476,159	2,041,999
- Purchases	-	876,120	-
- Sale	(705,368)	-	-
Closing balance	32,585,054	33,290,422	31,980,142

Gains or losses recognized in the consolidated statement of profit or loss for the period/year are included in change in fair value of investments at fair value through profit or loss.

Changing inputs to the level 3 valuations to reasonably possible alternative assumptions would not change significantly amounts recognized in the consolidated statement of profit or loss, total assets, total liabilities or total equity.

The impact on interim condensed consolidated statement of profit or loss and interim condensed consolidated statement of profit or loss and other comprehensive income would be immaterial if the relevant risk variable used to fair value the level 3 investments were changed by 5%.

### 22 Financial risk management

All aspects of the group's financial risk management objectives and policies are consistent with those disclosed in the annual audited consolidated financial statements for the year ended 31 December 2014.

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# Notes to the interim condensed consolidated financial information (continued)

### 23 Change in the group's ownership interest in subsidiaries

During the period, the group disposed of 1.41%, 10.97%, 1.53% and 2.28% of its interests in Hilltop 1 UK Limited, Hilltop 3 UK Limited, Hilltop 4 UK Limited and Hilltop Germany, respectively, reducing its continuing interests to 8.03%, 21.42%, 10.20% & 7.96% respectively. The group continued to exercise control over these subsidiaries.

The proceeds on disposals were received in cash. The amounts received which represent the proportionate share of the carrying amount of the net assets of the subsidiaries disposed of have been transferred to non-controlling interests. The part disposals did not result into any gain or loss.